

Large Systems Integrator Utilizes IntelliTrex Business Intelligence Platform to Manage Excessive Data Consumption

CUSTOMER STORY

CUSTOMER OVERVIEW //

The systems integrator enables carrier Product Development and equipment manufacturers to provide turnkey product fulfillment services that enable their products to scale. They support the full product lifecycle of product development to allow their customers to offer world-class services.

INDUSTRIES SERVED //

Telecommunications Carriers
Equipment Manufacturers

LOCATIONS //

40,000+

The Problem //

The systems integrator was working with a carrier product house that was faced with the challenge of efficiently managing business cellular data usage on a large scale to curb excessive data consumption. Their objective was to minimize costs and maximize revenue margins while meeting the demands of the current market.

Our Solution //

By collaborating with TrexTel, they were able to tailor IntelliTrex specifically for their needs. This empowered them to gain comprehensive visibility into connectivity, set data usage thresholds, and seamlessly integrate the solution with their existing systems, the original equipment manufacturer (OEM) device, and a prominent broadband aggregator.

- IntelliTrex offers unparalleled visibility into cellular performance, enabling MSPs to identify and report on runaway data consumption and LTE operations.
- IntelliTrex' network performance management feature ensures proactive handling of performance issues, granting MSPs peace of mind.



"The capabilities of IntelliTrex have provided us with a competitive edge in the mobility industry. The monitoring capabilities of the tool have proven to be invaluable to our business. The tool provides critical alerting and reports that allows us to identify and resolve costly issues like runaway data before it gets out of control. I would highly recommend IntelliTrex to anyone looking to gain more control over their mobility devices."

**— Director of Operations at
Large Systems Integrator**



The Results + Benefits //

- Efficiently supported 40,000+ business customers through managed services.
- Effective reporting of runaway data thresholds, enabling MSPs to exercise control over costs.
- Seamlessly integrated with numerous ISPs and other critical systems, facilitating streamlined operations.



From the Edge to the Engineer.

TrexTel is a leading managed Software-as-a-Service (mSaaS) provider. And we're all about connections. For over 25 years, we've worked hard to equip businesses with reliable connectivity and innovative technology. We're passionate about innovation—and about our customers. Our priority is always in delivering seamless connectivity, optimizing performance, and resolving any issues that arise along the way. More than a provider, we strive to be a trusted partner for businesses to enhance their network capabilities and reach new heights.

Ready to take the next step? Let's connect.

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